

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : K, KEROUCHE  
 ISS INDUSTRIES SUPPLY SERVICES GMBH  
 Ostendorfer str. 19  
 D-27276 Worpswede

DATE: 30-nov-10

Att.: Germany  
Tel.: [issantares@aol.com](mailto:issantares@aol.com)  
Fax:  
Email:  
Web:

Your reference No. :  
 Our Quotation No. : Q2010RH0288  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	VCX-7001-RH	Limit Switch	50	189,00	9 450,00	10
2	LS-6PA44-104	Lever for VCX-7001-RH (or VCX-5001-RH), Roller in Brass material (original)	500	28,00	14 000,00	10
	alternative					
	6PA-J105	Lever for VCX-7001-RH (or VCX-5001-RH), Roller in Nylon material	500	5,30	2 650,00	10
				Total	EURO	26 100,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	26 100,00
				VAT 21%	EURO	
				Total	EURO	26 100,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.