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To : Bestflow GmbH  
 Am Staatsarchiv 6  
 28203 Bremen  
[jungbiene@gmail.com](mailto:jungbiene@gmail.com)

DATE: 26-aout-10

Att.:  
Tel.:  
Fax:  
Email:  
Web:

Your reference No. :  
 Our Quotation No. : Q2010RH0286  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	80224005-19500	VA1R diaphragm	5	192,00	960,00	6
2	80224005-19500	VA1D diaphragm	3	192,00	576,00	6
3	80224105-19500	VA2R diaphragm	5	213,00	1 065,00	6
4	80224105-19500	VA2D diaphragm	2	213,00	426,00	6
5	80224205-19500	VA3R diaphragm	3	364,00	1 092,00	6
6	80224205-19500	VA3D diaphragm	2	364,00	728,00	6
7	80224454-29500	VA4R diaphragm	3	500,00	1 500,00	6
8	80224454-19500	VA4D diaphragm	2	500,00	1 000,00	6
9	80224404-39500	VA5R diaphragm under 75mm	1	628,00	628,00	6
	80224404-29500	VA5R diaphragm 100mm stroke	1	628,00	628,00	6
10	80224404-19500	VA5D diaphragm	1	628,00	628,00	6

Total	EURO	9 231,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	9 231,00
VAT 21%	EURO	
<b>Total</b>	<b>EURO</b>	<b>9 231,00</b>

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.