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To : Roy French , Technical Sales Manager
 Mobile: 07779992582
 HE Controls, Wight Moss Way ,
 Southport Business Park , Southport , PR8 4HQ .
Att.: Tel : 00(44) 1704 516517 Fax : 00(44) 1704 516501
Tel.:
Fax:
Email:
Web:

DATE: 24-août-10

Your reference No. :
 Our Quotation No. : Q2010RH0283
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	MGG14C-MH4K-1B1N-YAC	MagneW converter	20	795,00	15900	8
2	MGG18F-050PA11LS5AAA-1-YB	MagneW Detector	8	813,00	6504	8
	MGA12W-C015AA	MagneW Cable	8	87,00	696	8
3	MGG18F-080PA11LS5AAA-1-YB	MagneW Detector	2	949,00	1898	8
	MGA12W-C015AA	MagneW Cable	2	87,00	174	8
4	MGG14C-MH4K-1B1N-YAC	MagneW converter	1	795,00	795	8
	MGG18F-100PA11LS5AAA-1-YB	MagneW Detector	1	1 181,00	1181	8
	MGA12W-C015AA	MagneW Cable	1	87,00	87	8
				Total	EURO	27 235,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	27 235,00
				VAT 21%	EURO	
				Total	EURO	27 235,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from Invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.