

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

Garth Greenlees
 To : Nova Limited
 20 Dixon Place
 College Milton North
 East Kilbride
Att.: Scotland
Tel.: Tel: +44 (0)1355 234443
Fax: Fax: +44 (0)1355 247301
Email: Mobile: +44 (0)7831 221405
Web: Email: garth@nova.uk.com

DATE: 18-août-10

Your reference No. :
 Our Quotation No. : Q2010RH0277
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	VCX-7001-RH	Limit Switch	50	189,00	9 450,00	10
2	6PA-J63	Lever for VCX-7001-RH (or VCX-5001-RH),	500	5,50	2 750,00	10
				Total	EURO 12 200,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 12 200,00	
				VAT 21%	EURO	
				Total	EURO 12 200,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.