

# AZBIL EUROPE N.V.

# QUOTATION

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
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To : Andrzej Janiszewski  
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Email:  
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DATE: 18-août-10  
Your reference No. :  
Our Quotation No. : Q2010RH0276  
Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	GTX31D -BAAAF AA-AXXXAX-XX		12	398,00	4 776,00	6
2	PTG72G-N7B1N4-X-X (see note 1)		3	276,00	828,00	6
3	PTG72G-N6B1N4-X-X		9	276,00	2 484,00	6
4	PTG72G-N5B1N4-X-X		5	276,00	1 380,00	6
5	PTG72G-N3B1N4-X-X		3	276,00	828,00	6

Note 1: cannot be sold in EU

Total	EURO	10 296,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	10 296,00
VAT 21%	EURO	
Total	EURO	10 296,00

## REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet

## TERMS and CONDITIONS:

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collected)  
Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from Invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded)

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
On behalf of Azbil Europe N.V.