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To : Sofie BRUYNDONX  
 Purchaser  
 EXMAR Shipmanagement N.V.

DATE: 29-juil-10

Att.: E-mail: [purchase@shipmanagement.exmar.be](mailto:purchase@shipmanagement.exmar.be)  
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[www.exmar.be](http://www.exmar.be)

Your reference No. :  
 Our Quotation No. : Q2010RH0263  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SFC 260-13N-XC is obsolete CFN100-1S12-B	Smart communicator Comm Pad With carrying case	2	1 929,00	3 858,00	6
				<b>Total</b>	<b>EURO 3 858,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 3 858,00</b>	
				<b>VAT 21%</b>	<b>EURO 810,18</b>	
				<b>Total</b>	<b>EURO 4 668,18</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance Payment

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.