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To : Francis Harris.
 Contract Engineer - Electro-Hydraulics
 Direct Dial: +44 (0)1604 883262
Email: francis.harris@paladonsystems.com
Att.: Paladon Systems Ltd
Tel.: Ferro Fields, Brixworth, Northampton, NN6 9UA, United Kingdom
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Email: Enquiries: info@paladonsystems.com Web: www.paladonsystems.com
Web:

DATE: 12-juil-10

Your reference No. :
 Our Quotation No. : Q2010RH0242
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-FSD2D-XXXX-X	Smart Avp positioner Hart Protocol FM Explosion proof Corrosion proof Air pressure : 150 to 300 Kpas	1	655,00	655,00	6
<u>Price upon qty:</u>						
	AVP302-FSD2D-XXXX-X		10 to 49	599,00		6
	AVP302-FSD2D-XXXX-X		50 to 99	545,00		7
	AVP302-FSD2D-XXXX-X		100 to 499	499,00		9
	AVP302-FSD2D-XXXX-X		500 and more	456,00		16
Minimum quantity per batch is 10pcs. Order: one order for total number , partial shipment OK						

Total	EURO	655,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	655,00
VAT 21%	EURO	
Total	EURO	655,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.