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To : Hugo Lampognana
 SCANDURA
 Italy

DATE: 20-janv-11

Att.:
Tel.:
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q2010RH0239
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SLX110-10811EC21-41A-6A	SLX Displacement Level type TX	1	4 386,00	4 386,00	10
2	SLX110-10511EC21-41A-6A	SLX Displacement Level type TX	1	4 340,00	4 340,00	10
3	SLX110-10811EC21-41A-6A	SLX Displacement Level type TX	1	4 386,00	4 386,00	10
4	SLX110-10711MC22-41A-6A	SLX Displacement Level type TX	1	4 871,00	4 871,00	10
5	SLX110-10311EC21-41A-6A	SLX Displacement Level type TX	1	4 310,00	4 310,00	10
6	SLX110-11511EA21-41A-6A	SLX Displacement Level type TX	1	4 468,00	4 468,00	10
7	SLX110-10311MC22-41A-6A	SLX Displacement Level type TX	1	4 795,00	4 795,00	10
8	SLX110-11511MC21-41A-6A	SLX Displacement Level type TX	1	4 953,00	4 953,00	10
9	SLX110-11511EC21-41A-6A	SLX Displacement Level type TX	1	4 468,00	4 468,00	10
10	SLX110-10611EC22-41A-6A	SLX Displacement Level type TX	1	4 355,00	4 355,00	10
11	SLX110-10511EC21-41A-6A	SLX Displacement Level type TX	1	4 340,00	4 340,00	10
12	SLX110-10311EC21-41A-6A	SLX Displacement Level type TX	1	4 310,00	4 310,00	10
13	SLX110-10311EC21-41A-6A	SLX Displacement Level type TX	1	4 310,00	4 310,00	10
14	SLX110-10311EC22-41A-6A	SLX Displacement Level type TX	1	4 310,00	4 310,00	10
15	SLX110-10311EC22-41A-6A	SLX Displacement Level type TX	1	4 310,00	4 310,00	10
16	Spare Parts	Not available				
17	Training	Not available				
18	CFN100-1S12-BC	PDA Handy Loader	2	2 114,00	4 228,00	10

Total	EURO	71 140,00
Extra Discount	%	-10%
Net Total	EURO	64026,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	64 026,00
VAT 21%	EURO	
Total	EURO	64 026,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from Invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)