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To : Grayford Industrial LTD  
 Unit 8 The Lion centre  
 Hanworth Trading Estate  
 Hampton Road West  
Att.: Feltham Middlesex TW13 6DS U.K.  
Tel.: +44 20 8894 6633  
Fax: +44 20 8894 6644  
Email: [yasmin.siamaki@grayfordindustrial.com](mailto:yasmin.siamaki@grayfordindustrial.com)  
Web:

DATE: 06-juil-10

Your reference No. : GF10620 1 GF10621  
 Our Quotation No. : Q2010RH0228  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	To replace STD920-E1N-00000-WA7-C7E9U1 GTX31D-AAAAECB-AA2XBA3-R1	GTX DP transmitter need range values at order level	5	574,00	2 870,00	6
2	190971F	Shutter assy	5	329,00	1 645,00	6
				<b>Total</b>	<b>EURO 4 515,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 4 515,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 4 515,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.