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Kostas Grammatikakis

To : Jr. Electrical Superintendent  
 Euronav Ship Management (Hellas) Ltd.  
 Akti Miaouli 69  
 18537 Piraeus Greece

DATE: 28-juin-10

Your reference No. :

Our Quotation No. : Q2010RH0216

Contact person : Mr. Regis Houllier

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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	J-SSP60X-2X-0	Monitor Switch Module	1	420,00	420,00	6

<b>Total</b>	EURO	420,00
<b>Minimum Charge</b>	EURO	0,00
<b>* Packing &amp; Handling charges</b>	EURO	0,00
<b>Freight Charge</b>	EURO	
<b>Sub-total</b>	EURO	420,00
<b>VAT 21%</b>	EURO	
<b>Total</b>	EURO	420,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.