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To : Petkim Petrokimya holding S.A.  
 Genel Müdürlüğü  
 Tel: 0 232 616 1240  
 fax: 0 232 616 1439

DATE: 16-sept-10

Att.:  
Tel.:  
Fax:  
Email:  
Web:

Your reference No. : 2010-M2-0290-0  
 Our Quotation No. : Q2010RH0213  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HTP-1D	P/P Positioner	5	792,00	3 960,00	8/9
2	AVP302-FSD5B-1XXX-X	Smart type Positioner FM explosion Proof Air Supply pressure: 450 to 700 Kpas Pressure Regulator with Filter No mounting bracket Hart protocol	25	615,00	15 375,00	8/9
3	AVP202-ESD5B-15XX-MW	Smart type positionner Remote Type TIIS Flame proof Air Supply pressure: 450 to 700 Kpas Pressure Regulator with Filter No mounting bracket Cable length: 5 meters Reversing relay for double actuator	2	979,00	1 958,00	8/9
				Total	EURO 17 333,00	
				Extra Discount : -3%	EURO -519,99	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO 900,00	
				Sub-total	EURO 17 713,01	
				VAT 21%	EURO	
				Total	EURO 17 713,01	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.  
 If CIF AMIAGA/Izmir by Ocean : extra charge for transportation: 900 euros

**Packing information:** Wooden Case ISPM 15  
 1 PALLETT N/W: 150KG G/W: 170KG  
 120 X 100 X 95

**Payment Terms:** Cash against Document

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)