

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Brendan Keohane
 ESI Technologies Group

DATE: 07-juil-10

Ireland: UK :
Att.: Tel + 353 21 4510900 Tel: +44 1633 877 505
Tel.: DDI + 353 21 4510931 Fax: +44 1633 877 605
Fax: Fax + 353 21 4510950
Email: Website: www.esi.ie
Web:

Your reference No. :
 Our Quotation No. : Q2010RH0202
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-FBD2D- XXXX - X	Smart Avp positioner Hart Protocol FM explosion proof Corrosion proof Air pressure : 150 to 300 Kpas	1	635,00	635,00	6
<u>Price upon qty:</u>						
	AVP302-FBD2D- XXXX - X		10 to 49	599,00		6
	AVP302-FBD2D- XXXX - X		50 to 99	545,00		7
	AVP302-FBD2D- XXXX - X		100 to 499	499,00		9
	AVP302-FBD2D- XXXX - X		500 and more	456,00		16

Minimum quantity per batch is 10pcs.

Order: one order for total number , partial shipment OK

Total	EURO	635,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	635,00
VAT 21%	EURO	
Total	EURO	635,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.