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Mr Andre Okoh  
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**DATE:** 10-juin-10

Your reference No. :  
 Our Quotation No. : Q2010RH0193  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	To replace: 9007 8907/51-24/45	Zenner barrier with socket for transmitter	3	368,75	1 106,25	6
2	No part available for NDP33, make offer for complete replacement unit NDP33Z-1122-67 to be replaced by: KDP33Y-1122A1-67 Y138A	Pneumatic DP transmitter Low DP span: from 50 to 600 mmH2O Need input range at order level Air piping: Rc 1/4 Output Signal: 0,2 to 1 kgf/cm2 with pressure regulator and filter Suppression: To be given at order level "Z" code is semi -standard option, we cannot find, in the item description, the explanation of the "Z" code so we quote standard model with corrosion resistant finish Y138A : corrosion resistant	4	3 225,00	12 900,00	8
				<b>Total</b>	<b>EURO 14 006,25</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 14 006,25</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 14 006,25</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.