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To : InstrumentTeam
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DATE: 09-juin-10

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Your reference No. :
 Our Quotation No. : Q2010RH0191
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| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|--------------------------|----------------|------|-------------------|------------------|----------------------|
| 1 | GTX30D-BAAACAB-AXXXA3-R1 | DP Transmitter | 7 | 428,00 | 2 996,00 | 6 |
| 2 | GTX60G-BAAAAAB-AXXXA3-R1 | GP Transmitter | 18 | 428,00 | 7 704,00 | 6 |
| 3 | GTX60G-BAABAAB-AXXXA3-R1 | GP Transmitter | 11 | 478,00 | 5 258,00 | 6 |

Need custome calibration values at order level

| | | |
|------------------------------|-------------|------------------|
| Total | EURO | 15 958,00 |
| Minimum Charge | EURO | 0,00 |
| * Packing & Handling charges | EURO | 0,00 |
| Freight Charge | EURO | |
| Sub-total | EURO | 15 958,00 |
| VAT 21% | EURO | |
| Total | EURO | 15 958,00 |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.