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To : Andrzej Janiszewski  
 Dział Techniczno-Handlowy  
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DATE: 09-juin-10

Your reference No. :  
 Our Quotation No. : Q2010RH0189  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP202-EBD2A-X3Y3-W	Smart positioner remote type TIIS Flame proof Direct action Air pressure: 150 to 300 Kpas Cable length: 3 meters Bracket double acting actuator: SLOP 1500 Corrosion resistant Double acting relay	1	1 015,00	1 015,00	6
				Total	EURO	1 015,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 015,00
				VAT 21%	EURO	
				Total	EURO	1 015,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

**Payment Terms:** 30 days from Invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)