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To : Name: david penman  
[david.penman@btconnect.com](mailto:david.penman@btconnect.com)  
 Company Name: SPS

DATE: 07-juin-10

Att.: City: HULL  
Tel.: State/Province: EAST YORKS  
Fax: Country: United Kingdom  
Email: Tel No: 01709858811  
Web: Fax No: 01708864401

Your reference No. :  
 Our Quotation No. : Q2010RH0187  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KUX70G-ABB1N2-X-F	Field Mounted P/I converter JIS explosion proof 0,2 to 1Kg/cm2 Input Process Connection: 1/4 Npt female	1	1 028,00	1 028,00	6
				Total	EURO	1 028,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 028,00
				VAT 21%	EURO	
				Total	EURO	1 028,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.