

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

Antje Nickles
 To : Sales EE / Product Manager Tronic
 WIKA Messgerätevertrieb
 Ursula Wiegand GmbH & Co. KG
 Perfektastraße 83
Att.: A-1230 Vienna
Tel.: www.wika.at
Fax: Phone: +43 1 869 16 31-23
Email: Fax: +43 1 869 15 17
Web: A.Nickles@wika.at

DATE: 13-mai-10

Your reference No. :
 Our Quotation No. : Q2010RH0143
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	APV301-XSD5C-XXXX-W	Smart Positionner reversing Relay for double acting action	3	740,00	2 220,00	5
2	switch 1LS3-JB	Switch	6	66	396,00	5
3	switch 1LS2-J	Switch	6	47	282,00	5
				Total	EURO 2 898,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 2 898,00	
				VAT 21%	EURO	
				Total	EURO 2 898,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** 30 days from Invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.