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 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : ABA Stronalva Limited  
 International Distribution Centre  
 Eversley Way  
 Egham, Surrey, TW20 8RS  
Att.: England  
Tel.: Tel: +44(0)1784-431342  
Fax: Fax: +44(0)1784-438303  
Email: [E-mail: sales@stronalva.co.uk](mailto:sales@stronalva.co.uk)  
Web: [Website: www.stronalva.co.uk](http://www.stronalva.co.uk)

DATE: 05-mai-10

Your reference No. : SALESENQ18672  
 Our Quotation No. : Q20100131  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	STD920-E1N-00000-WA7-C7E9U1 GTX31D-AAAEDB-AA2XBA3-R1	Obsolete to be replaced by: DP Transmitter AT9000 span: 0,5 to 100Lpas Stainless steel wetted parts Process connection: 1/4NPT Bolts & Nuts: SUS304 Electrical connection: 1/2 NPT Atex Intrinsically Safe Corrosion proffe finishing Mounting bracket Customer calibraton: to be given at order level	5	573,00	2 865,00	5
				<b>Total</b>	<b>EURO 2 865,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 2 865,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 2 865,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.