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 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : ABA Stronalva Limited  
 International Distribution Centre  
 Eversley Way  
 Egham, Surrey, TW20 8RS  
Att.: England  
Tel.: Tel: +44(0)1784-431342  
Fax: Fax: +44(0)1784-438303  
Email: [E-mail: sales@stronalva.co.uk](mailto:sales@stronalva.co.uk)  
Web: Website: [www.stronalva.co.uk](http://www.stronalva.co.uk)

DATE: 05-mai-10

Your reference No. : SALESENQ18673  
 Our Quotation No. : Q20100130  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	190971F	Shutter assy for C7076D1001-1	5	329,00	1 645,00	5

Total	EURO	1 645,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	1 645,00
VAT 21%	EURO	
Total	EURO	1 645,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.