

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Honeywell Bulgaria

DATE: 03-mai-10

Att.: Orlin Velchev  
Tel.:  
Fax:  
Email: [orlin.velchev@honeywell.com](mailto:orlin.velchev@honeywell.com)  
Web:

Your reference No. :  
 Our Quotation No. : Q20100121  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP301-CSD5C-XXXX-W	Smart Positionner reversing Relay for double acting action ATEX Flameproof	3	790,00	2 370,00	5
2	switch 1LS3-JB	Switch	6	66	396,00	5
3	switch 1LS2-J	Switch	6	47	282,00	5
<b>Total</b>				<b>EURO</b>	<b>3 048,00</b>	
<b>Minimum Charge</b>				<b>EURO</b>	<b>0,00</b>	
<b>* Packing &amp; Handling charges</b>				<b>EURO</b>	<b>0,00</b>	
<b>Freight Charge</b>				<b>EURO</b>		
<b>Sub-total</b>				<b>EURO</b>	<b>3 048,00</b>	
<b>VAT 21%</b>				<b>EURO</b>		
<b>Total</b>				<b>EURO</b>	<b>3 048,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** 30 days from Invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.