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To : fboorboor@t-online.de

DATE: 03-mai-10

Att.: Freydoon Boorboor
Tel.: +49 (0)69 57001240 or +49 172 4357576'
Fax:
Email:
Web:

Your reference No. :
 Our Quotation No. : Q20100119
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SFC260-23X-XC obsolete To be replace by : CFN100-1S12-B	Handy loader	1	1 515,00	1 515,00	6
2	1LS19-JH	Limit Switch	10	68,04	680,40	6
3	VCX-5001	Limit switch	10	225,00	2 250,00	6
4	1LX5001	Limit switch	20	168,07	3 361,40	6
				Total	EURO 7 806,80	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 7 806,80	
				VAT 21%	EURO	
				Total	EURO 7 806,80	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.