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DATE: 2904/2010

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Your reference No. :
 Our Quotation No. : Q20100116
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	ADVM-AWD12461E41-XXXXX-X	ADVM Valve	1	12 530,00	12 530,00	8
2	AGVM-8UD12411H41-XXXXX-X	AGVM Valve	1	3 011,00	3 011,00	8
3	AGVM-8UD12411J51-XXXXX-X	AGVM Valve	1	4 739,00	4 739,00	8
4	AGVM-7TD12411G31-XXXXX-X	AGVM Valve	1	2 592,00	2 592,00	8
5	AGVM-5RD12411H21-XXXXX-X	AGVM Valve	1	2 080,00	2 080,00	8

Total	EURO	24 952,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	24 952,00
VAT 21%	EURO	
Total	EURO	24 952,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.