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DATE: 10-mai-10

Your reference No. :
 Our Quotation No. : Q20100115
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-LSD2A-1XXX-XX	AVP positioner	4	430,00	1 720,00	6
2	AVP302-XSD3C-1XXX-XX	AVP positioner	10	390,00	3 900,00	6
2 bis	AVP302-XSD3C-XXXX-XX	AVP positioner	10	343,00		
3	SVX102-XGSDX-T3A-BAMD with SVA100-RUMB	SVX positioner	20	540,00		6
or	SVX102-XGSDX-T3A-MD without SVA100-RUMB	SVX positioner	20	477,00	9 540,00	6
4	VSM102-E	VALSTAFF HART version	1	2 062,00	2 062,00	6

Total	EURO	17 222,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	17 222,00
VAT 21%	EURO	
Total	EURO	17 222,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forw
Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from Invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.