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DATE: 14-avr-10

Your reference No. : 008920
 Our Quotation No. : Q20100114
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-FSD4B-1DYW-X	Smart type Positioner FM explosion Proof Air Supply pressure: 400 to 450 Kpas Pressure Regulator with Filter Mounting Bracket for actuator VA1-VA3	20	632,00	12 640,00	6
2	AVP302-FSD4B-1DMG-X	Same as above Mounting Bracket for actuator Masoneilan type 35002 Camflex II #41/2, #6	5	695,00	3 475,00	6
				Total	EURO 16 115,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 16 115,00	
				VAT 21%	EURO	
				Total	EURO 16 115,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.