

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : United Corporation Ltd.  
 30, Stafford Road,  
 Wallington, Surrey, SM6 9AA  
 England.

DATE: 15-avr-10

Your reference No. : E007613 19196  
 Our Quotation No. : Q20100096  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
 Fax: +33 3 22 54 83 29  
 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
 Web: <http://eu.azbil.com>

Att.: Ms Marite Liege  
Tel.: +44 (0)20 8647 6622  
Fax: +44 (0)20 8647 0044  
Email: [export@unitedcorporation.co.uk](mailto:export@unitedcorporation.co.uk)  
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	SFC160-12S-XC is obsolete, replace by: CFN100-1S12-B	Commpad Smart Communicator No explosion proof approval This communicator use DE protocol not Hart with carrying case	1	1 807,00	1 807,00	6
2	STD920-E1H-00000-RU-D7E5E9U1	Dp Transmitter Hart protocol Display with Engineering unit External Zero/span adjustment	1	685,00	685,00	6
				<b>Total</b>	<b>EURO 2 492,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 2 492,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 2 492,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.