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To : Michael Marquardt
 TRANSORGA GMBH VAT-NO.: DE 119 360 036
 Cuxhavener Str. 6
 40221 Düsseldorf

DATE: 14-avr-10

Your reference No. :

Our Quotation No. : Q20100093

Contact person : Mr. Regis Houllier

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Att.: Germany

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Web: [E-Mail: marquardt@transorga.de](mailto:marquardt@transorga.de)

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	J-APN11-BI31N2TXXKXW2E7	Pulse/Pneumatic pressure Converter	1	7 477,00	7 477,00	8

Total EURO 7 477,00

Minimum Charge EURO 0,00

* Packing & Handling charges EURO 0,00

Freight Charge EURO

Sub-total EURO 7 477,00

VAT 21% EURO

Total EURO 7 477,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.