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To : Beta Instruments ApS
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Your reference No. :
 Our Quotation No. : Q20100088
 Contact person : Mr. Regis Houllier
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| ITEM | MODEL | DESCRIPTION | Q'TY | U/PRICE (EURO) | AMOUNT (EURO) | LEAD TIME (Weeks) |
|------|--------------------------------------------|---------------------------------------------------|------|------------------------------|------------------|----------------------|
| 1 | replacement of C210DA00501 C26TR0UA5100 | 96*96 Digital Controller | 1 | 227,00 | 227,00 | 6 |
| 2 | JTD920A-1E1B2-XXXX1-A2T1U2 | DP transmitter Need input range at order level | 1 | 762,00 | 762,00 | 6 |
| | | | | Total | EURO 989,00 | |
| | | | | Minimum Charge | EURO 0,00 | |
| | | | | * Packing & Handling charges | EURO 0,00 | |
| | | | | Freight Charge | EURO | |
| | | | | Sub-total | EURO 989,00 | |
| | | | | VAT 21% | EURO | |
| | | | | Total | EURO 989,00 | |

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.