

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : Xavier ROLLAND
 Responsable Maintenance
 FAMER INDUSTRIE
 Tel : 04.78.73.83.83
Att.: Fax : 04.78.73.35.35
Tel.:
Fax:
Email:
Web:

DATE: 08-avr-10

Your reference No. :
 Our Quotation No. : Q20100083
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	FL7M-3K6H-CN	Switch	5	75,96	379,80	4
2	FL7M-3J6HD-CN	Switch	5	67,70	338,50	4
				Total	EURO 718,30	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 718,30	
				VAT 21%	EURO	
				Total	EURO 718,30	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.