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Cornel Gregus

To : FAIST Mekatronik Srl  
 A company of FAIST Light Metal Division  
 Sos. Borsului 79  
 417075 Bors – Bihor, Romania

DATE: 26-avr-10

Your reference No. :

Our Quotation No. : Q20100082

Contact person : Mr. Regis Houllier

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Att.: VAT No: RO17506160

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Web: [www.faist.net](http://www.faist.net)

| ITEM | MODEL           | DESCRIPTION | Q'TY | U/PRICE<br>(EURO)                       | AMOUNT<br>(EURO)   | LEAD TIME<br>(Weeks) |
|------|-----------------|-------------|------|---|--------------------|----------------------|
| 1    | FL2R-4J6SD-CN03 | Switches    | 2    | 70,75                                   | 141,50             | 5                    |
| 2    | FL2S-4J6SD-CN03 | Switches    | 2    | 70,75                                   | 141,50             | 5                    |
| 3    | SL1-A           | Switches    | 3    | 26,29                                   | 78,87              | 5                    |
| 4    | FL2R-4K6S-CN03  | Switches    | 2    | 60,79                                   | 121,58             | 5                    |
|      |                 |             |      | <b>Total</b>                            | <b>EURO 483,45</b> |                      |
|      |                 |             |      | <b>Minimum Charge</b>                   | <b>EURO 0,00</b>   |                      |
|      |                 |             |      | <b>* Packing &amp; Handling charges</b> | <b>EURO 0,00</b>   |                      |
|      |                 |             |      | <b>Freight Charge</b>                   | <b>EURO</b>        |                      |
|      |                 |             |      | <b>Sub-total</b>                        | <b>EURO 483,45</b> |                      |
|      |                 |             |      | <b>VAT 21%</b>                          | <b>EURO</b>        |                      |
|      |                 |             |      | <b>Total</b>                            | <b>EURO 483,45</b> |                      |

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA Melsele Belgium

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.