

To : Vincent STOFLETH

DATE: 12-mars-09

SMECRA SARL

23 rue Pierre et Marie Curie

ZA Les Pradeaux

Tel.: 63360 GERZAT - FRANCE

Fax: Tél. +33 4 73 24 05 05

Email: SMECRA [smecra@wanadoo.fr]

Your reference No. : Email 10/02/2010

Our Quotation No. : Q20100051

Contact person : regis Houllier

Tel: +33 3 22 54 83 47

Fax: +33 3 22 54 83 29

Email: regis.houllier@airlitec.com

Web: www.yamatake-europe.com

ITEM(SER)	MODEL	Q'TY	U/PRICE	AMOUNT
	CV replacement 410-8027-1900		(EURO)	(EURO)
1	VBS 14B (see specification sheet)	1	28 146,00	28 146,00
		Total	EURO	28 146,00
		minumum charge	EURO	0,00
		* Packing & Handling charges	EURO	0,00
		Freight Charge	EURO	Not included
		Total	EURO	28 146,00

REMARKS:

* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet, otherwise we cannot proceed with your order.

TERMS and CONDITIONS:

Trade Terms: FCA Japan

Payment Terms: To be discussed before order

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Lead time: 7-8 months (Ex-factory)

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.