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To : Hans-Joachim Koch

DATE: 08-mars-10

K-Engineering /
 Engineeringpool

Your reference No. :

Our Quotation No. : Q20100044

Contact person : Mr. Regis Houllier

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E-Mail hans.koch@k-engineering-kamen.de

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	STD910-E1H-00000-PW-C7E9U	DP transmitter Range: 0-8,1mBars	1	677,00	677,00	6
2	CFN100-1S12-X	Smart communicator COMM PAD for configuration of STD910 above	1	1 366,00	1 366,00	6

Total	EURO	2 043,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 043,00
VAT 21%	EURO	
Total	EURO	2 043,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier

On behalf of Azbil Europe N.V.