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To : Process Master Maroc  
 144,Rue Med Smiha  
 Résidence Jawharat Med Smiha  
 6ème étage, Appt.35

DATE: 08-mars-03

Att.: 20000 Casablanca  
Tel.: Tél : 00 212 673 76 86 89  
Fax: Fax : 00 212 522 67 30 44  
Email: [email:process.master.maroc@gmail.com](mailto:email:process.master.maroc@gmail.com)  
Web:

Your reference No. :  
 Our Quotation No. : Q20100040  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KUX60G-GCB1N2-X-X	Field Mounted P/I Converter	4	607,00	2 428,00	6

Total	EURO	2 428,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	2 428,00
VAT 21%	EURO	
Total	EURO	2 428,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.

**Payment Terms:** Advance payment by T/T remittance

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.