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To : **Beta Instruments ApS**
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DATE: 01-mars-10

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Your reference No. :
 Our Quotation No. : Q20100038
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	C40B5G4AS09200	SDC40B controller	1	1 207,00	1 207,00	4

Note: C40B series controller works with customer application program something like computer.
 This quotation is only for hardware, software program is not included.
 If this is for replacement, it's necessary to download software program which is the same as current controller.
 This operation required special loader soft and cable, also skill.
 This price excludes any engineering fee, software nor upload down load support fee.
 Loader software and its cable also excluded in this price.

Total	EURO	1 207,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	1 207,00
VAT 21%	EURO	
Total	EURO	1 207,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.