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To : Natalia Melnikova
 OOO "Tavkom-Snab"
 Russian Federation.

DATE: 08-févr-10

Att.: Tel: +7 (495)504-20-68
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Email: E-mail: melnikova.n.s@bk.ru
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Your reference No. :
 Our Quotation No. : Q20100027
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	Ball Valve 301K 10" Rating 300# Matl: A352LCB Specification attached	To replace AV-165	1	16 740,00	16 740,00	
2	Ball Valve 301K 14" Rating 300# Matl: A352LCB Specification attached	To replace ESV-166	1	30 058,00	30 058,00	
				Total	EURO 46 798,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 46 798,00	
				VAT 21%	EURO	
				Total	EURO 46 798,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: F.O.B. Cochin India
Delivery: 6 months
Payment Terms: Advance payment 20% and 80% against irrevocable Letter of Credit
Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).
Partial Shipment: Not allowed.
Shipping Route: By Air freight
Validity: 60 days from quotation date.
Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.