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DATE: 22-janv-10

Your reference No. :
 Our Quotation No. : Q20100015
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	NKP14-22 to be replaced by: KK14-22A1-X	Pneumatic pressure transmitter	1	1 906,00	1 906,00	8
2	NDP22-2222-X to be replaced by: KDP22-2222A1-X	DP pneumatic Pressure Transmitter	2	2 328,00	4 656,00	8
3	Honeywell TDA310	not Yamatake product				
4	NKP14-22-5 to be replaced by: KK14-22A1-5	Pneumatic pressure transmitter	2	1 990,00	3 980,00	8
5	NKP14-22 to be replaced by: KK14-22A1-X	Pneumatic pressure transmitter	1	1 906,00	1 906,00	8
				Total	EURO 12 448,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 12 448,00	
				VAT 21%	EURO	
				Total	EURO 12 448,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.