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To : Jens Ahlf

DATE: 26-avr-10

**Att.:** Ing.-Büro Querin GmbH  
**Tel.:** Gerstenkamp 18  
**Fax:** D-21739 Dollern  
**Email:** Phone Office: +49 (0) 4163 / 811 631  
**Web:** Fax Office: +49 (0) 4163 / 811 633  
[E-mail: ja@querin.de](mailto:ja@querin.de)

Your reference No. :  
 Our Quotation No. : Q20100108  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	81446296-001	Purple pen (3 pieces)	2	40,00	80,00	5
2	81446293-001	Red pen (3 pieces)	2	40,00	80,00	5
3	81446294-001	Green pen (3 pieces)	2	40,00	80,00	5
				<b>Total</b>	<b>EURO 240,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 240,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 240,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA Melsele Belgium
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.