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To : Sandro BERTOLI
 Middle East Sales
 IEE - International Electric Export
 7 rue des Guettes

DATE: 22-avr-10

Your reference No. :
 Our Quotation No. : Q201000105
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
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 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: 45140 Ingré - FRANCE
Tel.: Tél. +33 2 38 88 41 00 Fax +33 2 38 88 05 30
Fax: Email: s.bertoli@iee.fr
Email: Website: www.iee.fr
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	J-APN11-BJ31N1SXXXXW1H-X	Pulse/Pneumatic pressure Converter	5	6 859,00	34 295,00	8

Total	EURO	34 295,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	34 295,00
VAT 21%	EURO	
Total	EURO	34 295,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.