

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
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To : Okaya Europe GmbH
 Koenigsallee 66, 40212 Duesseldorf, Germany

DATE: 10-déc-09

Your reference No. :
 Our Quotation No. : Q20090258
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

Att.: Atsuko White-Mukoguchi
Tel.: Tel : 49-(0)211-3004590
Fax: Direct : 49-(0)211-30045913
Email: Fax : 49-(0)211-132778
Web:

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	80020935-125	O ring	10	6,00	60,00	8
2	80068830-00100	Pilot Assy	3	227,00	681,00	8
3	80355260-00100	Manual Unit	2	2 212,00	4 424,00	8
				Total	EURO 5 165,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 5 165,00	
				VAT 21%	EURO	
				Total	EURO 5 165,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
 Unless otherwise instructed on your order sheet.

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.