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DATE: 09-déc-09

Your reference No. :  
 Our Quotation No. : Q20090257  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-LSD5A-1XXX-X	Positionner AVP300 with Hart Atex intrinsically safe Direct action Air pressure: 450 to 700 Kpas Scale unit for gage in Kpas Regulator with filter	30	396,00	11 880,00	6
2	AVP302-LSD5A-1XXX-W	Positionner AVP300 with Hart Atex intrinsically safe Direct action Air pressure: 450 to 700 Kpas Scale unit for gage in Kpas Regulator with filter Reversing Relay for double acting actuator	21	491,00	10 311,00	6
				Total	EURO	22 191,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	22 191,00
				VAT 21%	EURO	
				Total	EURO	22 191,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
 Unless otherwise instructed on your order sheet.**

**Payment Terms: 30 days from invoice date**

**Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).**

**Partial Shipment: Not allowed.**

**Shipping Route: By Air freight**

**Validity: 60 days from quotation date.**

**Cancellation: Not allowed after your order is acknowledged.**

(The Trade Terms are in accordance with Incoterms 2000.)