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DATE: 04-déc-09

Your reference No. :
 Our Quotation No. : Q20090252
 Contact person : Mr. Regis Houllier
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP303-FSD1A-1DMA-K	Smart Valve Positioner Fieldbus Foundation FM Explosion Proof Air supply: 130 to 150 Kpas Pressure regulator with filter Masoneilan 37, 38 series 9 & 11 Mounting bracket Stainless steel filter for regulator	167	753,00	125 751,00	
2	AVP303-FSD3A-1DMA-K	same as above Air supply: 300 to 400 Kpas	167	753,00	125 751,00	
3	AVP303-FSD5A-1DMA-K	same as above Air supply: 450 to 700 Kpas	166	753,00	124 998,00	
				Total	EURO	376 500,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	376 500,00
				VAT 21%	EURO	
				Total	EURO	376 500,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.

Lead Time: Due to high quantity, LT is estimated at least at 3 months but could be revised

Payment Terms: Remittance 30 days from invoice date

Minimum Order Amount: Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.