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To : F.B.R. SERVICE S.R.L.  
 CALATA GADDA - 16126 GENOVA PORTO - ITALY  
 Phone +39 / 0102541695 - Fax +39 / 010246114  
 T.V.A. IT 03445910106

DATE: 30-nov-09

Att: AMATO ANTONINO / LANZAROTTI PATRIZIA  
Tel:  
Fax:  
Email:  
Web:

Your reference No. :  
 Our Quotation No. : Q20090247  
 Contact person : Mr. Regis Houllier  
 Tel: +33 3 22 54 83 47  
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 Email: [regis.houllier@airlitec.com](mailto:regis.houllier@airlitec.com)  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	HTP-ASM1NNILBDX	HTP Positioner	2	617,00		8
or						
2	80253799-20100	Pilot Assy	2	341,00	682,00	8
			Total	EURO	682,00	
			Minimum Charge	EURO	0,00	
			* Packing & Handling charges	EURO	0,00	
			Freight Charge	EURO		
			Sub-total	EURO	682,00	
			VAT 21%	EURO		
			Total	EURO	682,00	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.