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To : Christof Schneider
 SCHNEIDER GMBH
 THOMAS-MANN-STR.35-37
 42929 WERMELSKIRCHEN

DATE: 27-nov-09

Att.: GERMANY
Tel.:
Fax: TEL: +49 (0) 2196 1028
Email: FAX: +49 (0) 2196 1020
Web: [email: supplies@schneidergmbh.de](mailto:supplies@schneidergmbh.de)

Your reference No. : 96583
 Our Quotation No. : Q20090244
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	1LS1-JH	Limit switch	10	42,00	420 €	4
2	VCX-5001	Limit switch	3	225	675 €	4
				Total	EURO	1 095 €
				Minimum Charge	EURO	0 €
				* Packing & Handling charges	EURO	0 €
				Freight Charge	EURO	
				Sub-total	EURO	1 095 €
				VAT 21%	EURO	
				Total	EURO	1 095 €

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.