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To : Antje Nickles
 Sales EE / Product Manager TRONIC
 WIKA Messgerätevertrieb
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DATE: 30-oct-09

Your reference No. :
 Our Quotation No. : Q20090216
 Contact person : Mr. Regis Houllier
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 Email: regis.houllier@airlitec.com
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	APV301-QSD5C-XXXX-W	Smart type positioner Water proof Air supply: 450 to 700Kpas Scale unit: Mpas Reversing relay for double acting actuator	2	963,00	1 926,00	5
				Total	EURO	1 926,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	1 926,00
				VAT 21%	EURO	
				Total	EURO	1 926,00

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** 30 days from invoice date
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.