

**AZBIL EUROPE N.V.****- rev3 - QUOTATION**Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.  
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International Trade Department,

DATE: 04-déc-09

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ITEM	MODEL	DESCRIPTION	QTY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1		- positioner, model AVP-301, tag No. PRCA-36 in quantity of 1 pc. AVP301-7SD2B-2DYW-9 Positionner with KZ03 regulator -30°C Gost-R	1	661,00	661	8
2		- positioner, model AVP-302, tag No. HC-11 in quantity of 1 pc. AVP302-7SD5B-2DY3-W9 Positionner with KZ03 regulator -30°C Gost-R	1	842,00	842	8
3		- positioner, model AVP-202, tag No. FRCA-1 in quantity of 1 pc. AVP202-ESD2B-15YJ-M Positionner with KZ03 regulator -30°C Remote type	1	818,00	818	8
4		- positioner , tag No. PRCA-101 in quantity of 1 pc. AVP202-ESD5B-15XX-MW Positionner with KZ03 regulator -30°C Remote Type	1	908,00	908	8
				<b>Total</b>	<b>EURO</b>	<b>3 229,00</b>
				<b>Minimum Charge</b>	<b>EURO</b>	<b>0,00</b>
				<b>* Packing &amp; Handling charges</b>	<b>EURO</b>	<b>0,00</b>
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO</b>	<b>3 229,00</b>
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO</b>	<b>3 229,00</b>

**REMARKS:**

\* Lead time may be changed depending on the condition of the outstanding orders at our factory side.

\* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.

\* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:****Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
Unless otherwise instructed on your order sheet.**Payment Terms:** Advance payment by T/T remittance**Lead Time:** 8 weeks**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).**Partial Shipment:** Not allowed.**Shipping Route:** By Air freight**Validity:** 60 days from quotation date.**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
On behalf of Azbil Europe N.V.