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Managing Director,
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Kaduna - Nigeria

Atten: Maintenance Manager

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QUOTATION-No.Q 20090204

Quotation-No.	Q20090204
Reference:	KRPC/PROC/2009/0642/SB
Date:	20.10.2009
Vendors No.	TYC/1409/KD

Your bid reference **KRPC/PROC/2009/0642/SB**.

Please find below our best offer and terms for supply of the Pneumatic Valve Positioner

Item	Model	Description	QTY	Price/Unit	Amount	Lead Time
				[EURO]	[EURO]	[Weeks]
1.	HTP-ASM1NNILKDK	HTP Positionner	5	1,430.00	7,190.00	6
Total Exworks				EURO	7,190.00	
Packaging and Handling, and Inland Transport				EURO	600.00	
Total FOB Japanese Airport				EURO	7,790.00	
Air Freight charge				EURO	1,100.00	
Total Sum C & F Lagos Int'l Airport				EURO	8,890.00	

REMARKS: Tyc/1409/KD

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side
- * For our export procedure, End User Name + Country + End Use (company 's main activity, product) must be Specified on your purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS

Trade Terms: FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,
Unless otherwise instructed on your order sheet

Payment Terms: Advance payment by T/T remittance

Minimum Order Amount : Euro 150 per order (Packing & Handling and Freight charges excluded).

Partial Shipment: Not allowed.

Shipping Route: By Air freight

Delivery: 90 days

Validity: 60 days from quotation date.

Cancellation: Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director
Product Division