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To : IRAM  
[iram@planet.tn](mailto:iram@planet.tn)

DATE: 16-nov-09

Att.: Naim  
 Tel.:  
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 Email:  
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Your reference No. : NBH/431/09  
 Our Quotation No. : Q20090193  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
8940102		Valve plugs, seat rings, valve stems for S-J3414-41-120				
1	- Gasket V543	P/N 80253216-16600	2	35,00	70,00	8
2	- Packing Teflon	P/N 82509581-19200	4	7,00	28,00	8
3	- Plug	P/N 82507330-16690	1	560,00	560,00	8
4	- Seat Ring	P/N 82508010-16600	1	117,00	117,00	8
5	- Stem	P/N 82509011-16650	1	98,00	98,00	8
8,9E+07		valve plugs, seat rings, valve stems for S-J3435-41-010 In AISI 316L			0,00	8
1	Valve Plug	ASTMB574	1	3219,00	3 219,00	8
2	Valve Stem	ASTMB574	1	587,00	587,00	8
3	Seat Ring	ASTMB574	1	1318,00	1 318,00	8
4	Gasket	V544 (ASTMB574)	2	275,00	550,00	8
5	Grand Packing	V-PTFE	4	10,00	40,00	8
8940258	grease	82554595-10300	4	83,00	332,00	8
8957500	VPP08-BN5242ZLN	Positionner	2	899,00	1 798,00	8
8957551	HTP drawing HCA-7325	HTP-ASM1NNILBX (tentative to confirm if OK)	1	616,00	616,00	8
8957554	positionner	82500332-00101	2	701,00	1 402,00	8
8957556	Positionner VPI06-X8A-PLAN	Obsolete replace by : AVP300-FSD2B-1XXX-X	1	520,00	520,00	8
8957559	Positionner VPR AVA7125 (see drawing)			NEED MORE INPUT		
9097917	KZ03-2B (80064955-00100)	Pressure regulator	6	285,00	1 710,00	8

The other items are not made by Azbil/Yamatake

Total	EURO	12 965,00
Minimum Charge	EURO	0,00
* Packing & Handling charges	EURO	0,00
Freight Charge	EURO	
Sub-total	EURO	12 965,00
VAT 21%	EURO	
Total	EURO	12 965,00

#### REMARKS:

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

#### TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier  
 On behalf of Azbil Europe N.V.