

Bosdellestraat 120/2, B-1933 ZAVENTEM, BELGIUM.
 TEL.: +32-(0)2/ 785.07.10. FAX: +32-(0)2/ 785.07.11.

To : Poul Erik Faxner
Beta Instruments ApS
 Poul Faxner
 Telefon: 70 21 03 30
Att.: Telefax: 70 21 03 40
Tel.: [E-mail. pef@betainstruments.dk](mailto:E-mail.pef@betainstruments.dk)
Fax: [Hjemmeside: www.betainstruments.dk](http://www.betainstruments.dk)
Email:
Web:

DATE: 17-sept-09

Your reference No. :
 Our Quotation No. : Q20090167
 Contact person : Mr. Regis Houllier
 Tel: +33 3 22 54 83 47
 Fax: +33 3 22 54 83 29
 Email: regis.houllier@airlitec.com
 Web: <http://eu.azbil.com>

ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	KFPA12-03821A1T-7	Indicating Controller with Airset	1	1 910,00	1 910,00	6
2	HTTP-ASJ1NNILBRX KZ03-2A-X	Pneumatic positioner Pressure regulator	1 1	616,00 105,00	616,00 105,00	6 6
				Total	EURO 2 631,00	
				Minimum Charge	EURO 0,00	
				* Packing & Handling charges	EURO 0,00	
				Freight Charge	EURO	
				Sub-total	EURO 2 631,00	
				VAT 21%	EURO	
				Total	EURO 2 631,00	

REMARKS:

- * Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- * For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- * Before shipping the goods please take notice that the payment must be registered in our Bank account.

TERMS and CONDITIONS:

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier
 On behalf of Azbil Europe N.V.