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To : BW Fleet Management AS  
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DATE: 01-juil-09

Your reference No. : NUE09188 & NUE09217  
 Our Quotation No. : Q20090133  
 Contact person : Mr. Regis Houllier  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
		RFQ NUE09188				
1		VALVE PLUG AND VALVE STEAM ASSY	1	1 137,00	1 137,00	8
2		Packing & Handling	1	185,00	185,00	8
		RFQ NUE09217				
1		VALVE PLUG AND VALVE STEAM ASSY	1	1 137,00	1 137,00	8
2		GLANG PACKING KIT	2	650,00	1 300,00	8
3		PS6 GREASE IN TUBE	2	204,00	408,00	8
4		Packing & Handling	1	185,00	185,00	8
				<b>Total</b>	<b>EURO 4 352,00</b>	
				<b>Minimum Charge</b>	<b>EURO 0,00</b>	
				<b>* Packing &amp; Handling charges</b>	<b>EURO 0,00</b>	
				<b>Freight Charge</b>	<b>EURO</b>	
				<b>Sub-total</b>	<b>EURO 4 352,00</b>	
				<b>VAT 21%</b>	<b>EURO</b>	
				<b>Total</b>	<b>EURO 4 352,00</b>	

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

- Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder, Unless otherwise instructed on your order sheet.
- Payment Terms:** Advance payment by T/T remittance
- Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).
- Partial Shipment:** Not allowed.
- Shipping Route:** By Air freight
- Validity:** 60 days from quotation date.
- Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)

Regis Houllier - Director  
 Product Division