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To : Murat Bayram  
Satış Mühendisi/Sales Engineer  
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DATE: 11-mars-09

Your reference No. :  
Our Quotation No. : Q20090041  
Contact person : Mr. Regis Houllier  
Tel: +33 3 22 54 83 47  
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ITEM	MODEL	DESCRIPTION	Q'TY	U/PRICE (EURO)	AMOUNT (EURO)	LEAD TIME (Weeks)
1	AVP302-CSD5E-1XXX-W	Smart I/P Positionner Integral type Atex Flameproof Air pressure: 450 to 700Kpas Scale unit in PSI for Gauge Pressure regulator Reversing relay for double acting Actuator Hart protocol  or for high vibration:	8	666,00	5 328,00	8
2	AVP202-ESD5E-13XX-W	Smart I/P Positionner remote type TIIS Flameproof Air pressure: 450 to 700Kpas Scale unit in PSI for Gauge Pressure regulator Reversing relay for double acting Actuator 3 meters cable Hart protocol	8	846,00	6 768,00	8
				Total	EURO	12 096,00
				Minimum Charge	EURO	0,00
				* Packing & Handling charges	EURO	0,00
				Freight Charge	EURO	
				Sub-total	EURO	12 096,00
				VAT 21%	EURO	
				Total	EURO	12 096,00

**REMARKS:**

- \* Lead time may be changed depending on the condition of the outstanding orders at our factory side.
- \* For our export procedure, End User Name + Country + End Use (company's main activity, product) must be specified on your Purchase Order Sheet.
- \* Before shipping the goods please take notice that the payment must be registered in our Bank account.

**TERMS and CONDITIONS:**

**Trade Terms:** FCA JAPAN / Direct shipment from Japan by Air (Freight collect) by our forwarder,  
Unless otherwise instructed on your order sheet.

**Payment Terms:** 90 days from invoice date

**Minimum Order Amount:** Euro 150 per order (Packing & Handling and Freight charges excluded).

**Partial Shipment:** Not allowed.

**Shipping Route:** By Air freight

**Validity:** 60 days from quotation date.

**Cancellation:** Not allowed after your order is acknowledged.

(The Trade Terms are in accordance with Incoterms 2000.)