

Azbil Europe NV • Bosdellestraat 120/2 • B-1933 Zaventem • Belgium

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Atten: Engr. B. Ayodele

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**Quotation-No. Q20090377-REV1**

<b>Quotation-No.</b>	<b>Q20090377-rev1</b>
<b>Reference:</b>	<b>KRPC/MTCE/INSR-09.3</b>
<b>Date:</b>	<b>08.03.2010</b>
<b>Vendors No.</b>	<b>TYC/1378/KD</b>

Dear Sirs,

Please find below our best offer and terms for supply of the requested control valves. The current valves in this proposal are equivalent in process with the existing valves.

Item	Model-Code	New Model/Old Production No.	QTY	Unit	Price/Unit	Amount
					[EURO]	[EURO]
1	21-FV-024	Model VBZ / 416-8310-1000	1	ea	15.794,00	15.794,00
2	21-FV-054	Model ACN / 416-8310-6300	1	ea	22.548,00	22.548,00
3	21-LV-014	Model HTS / 416-8310-4910	1	ea	15.255,00	15.255,00
4	21-LV-008	Model HLS / 416-8310-4600	1	ea	3.969,00	3.969,00
5	21-FV-037	Model HCB / 416-8310-1800	1	ea	4.969,00	4.969,00
6	22-TV-004	Model ADVM / 416-8311-1000	1	ea	21.833,00	21.833,00
7	27-FV-001	Model ADVM / 416-8317-001	1	ea	26.425,00	26.425,00
8	28-PV-017B	Model HLS / 416-8310-1600	1	ea	4.210,00	4.210,00
9	10-FV-042	Model HTS / 416-8299-1500	1	ea	4.809,00	4.809,00
10	10-UV-204A	Model HTS / 416-8299-4600	1	ea	14.255,00	14.255,00
11	10-PV-018B	Model HLS / 416-8299-2900	1	ea	4.210,00	4.210,00
12	10-FV-001	Model ADVM / 416-8299-0100	1	ea	18.064,00	18.064,00
13	10-FV-507	Model HTS / R-09276-41-040	1	ea	7.438,00	7.438,00
14	10-LV-501	Model ADVM / R-09276-41-130	1	ea	25.506,00	25.506,00
15	11-LV-007	Model HCB / 416-8300-2300	1	ea	6.818,00	6.818,00
16	11-FV-013	Model HTS / 416-8300-0400	1	ea	15.225,00	15.225,00
17a	11-FV-014	Model ADVM / 416-8300-0500	1	ea	18.064,00	18.064,00
17b	11-FV-016	Model ADVM / 416-8300-0500	1	ea	18.064,00	18.064,00
17c	11-FV-018	Model ADVM / 416-8300-0500	1	ea	18.064,00	18.064,00
17d	11-FV-020	Model ADVM / 416-8300-0500	1	ea	18.064,00	18.064,00
18	12-FV-031	Model HTS / 416-8301-0600	1	ea	10.853,00	10.853,00
19	12-FV-027	Model HTS / 416-8301-0400	1	ea	15.225,00	15.225,00
20	12-TV-015	Model HLS / 416-8301-4400	1	ea	4.951,00	4.951,00
21	12-HV-004	Model HTS / 416-8301-3400	1	ea	37.679,00	37.679,00
22	12-HV-006	Model HTS / 416-8301-4310	1	ea	21.675,00	21.675,00
23	14-LV-011	Model HTS / 416-8303-3400	1	ea	10.544,00	10.544,00
24	14-PV-006	Model HTS / 416-8303-1800	1	ea	9.077,00	9.077,00
25	14-PV-002	Model HCB / 416-8303-1300	1	ea	5.658,00	5.658,00

Item	Model-Code	New Model/Old Production No.	QTY	Unit	Price/Unit	Amount
					[EURO]	[EURO]
26a	15-FV-003	Model HTS / 416-8304-0100	1	ea	10.544,00	10.544,00
26b	15-FV-005	Model HTS / 416-8304-0100	1	ea	10.544,00	10.544,00
27	15-FV-008	Model HCB / 416-8304-0200	1	ea	6.074,00	6.074,00
28	16-HV-009	Model HCB / 416-8352-0600	1	ea	6.818,00	6.818,00
29	16-HV-006	Model HCN / 416-8305-3300	1	ea	15.864,00	15.864,00
30	16-TV-016	Model HTS / 416-8305-4700	1	ea	10.544,00	10.544,00
31	17-FV-006	Model ADVM / 416-8306-0200	1	ea	26.375,00	26.375,00
32a	20-FV-008	Model HCB / 416-8309-0400	1	ea	7.357,00	7.357,00
32b	20-FV-010	Model HCB / 416-8309-0400	1	ea	7.357,00	7.357,00
32c	20-FV-017	Model HCB / 416-8309-0400	1	ea	7.357,00	7.357,00
33	20-PV-009	Model HLS / 416-8309-2310	1	ea	5.060,00	5.060,00
34	56-TV-701	Model HDT / 416-8323-300	1	ea	34.180,00	34.180,00
35	56-TV-702	Model HDT / 416-8323-3100	1	ea	48.640,00	48.640,00
36	25-PV-003	Model HCB / 416-8315-0300	2	ea	4.969,00	9.938,00
37	25-PV-015-B	Model HCB / 416-8315-0800	2	ea	6.280,00	12.560,00
<b>((45 Control Valves in Total))</b>						
					<b>Total Ex Works</b>	<b>EURO 618.458,00</b>
					<b>Packaging and Handling and Inland Transport</b>	<b>EURO 13.650,00</b>
					<b>Total FOB Japanese Seaport</b>	<b>EURO 632.108,00</b>
					<b>Sea Freight charge</b>	<b>EURO 6.800,00</b>
					<b><u>Total Sum C &amp; F Lagos</u></b>	<b><u>EURO 638.908,00</u></b>

#### TERMS OF DELIVERY

- Delivery Time:** 6.5 months Ex-factory after receipt of order and payment
- Payment Terms:** Confirmed Irrevocable Letter of Credit from acceptable European Bank in favour of Azbil Europe NV
- Validity:** One Hundred and Eighty (180) days from the proposal date.
- Country of Origin:** Japan
- Country of Supply:** Japan
- Manufacturer:** Yamatake Corporation
- Mode of dispatch:** C & F Apapa Port, Lagos, Nigeria
- Shipping Information:** Will be informed later
- Warranty Period:** 12 Months from the date of shipment.
- End-use Statement:** Not required, but information on End-user and use is required upon the receipt of P.O.
- Other Conditions:** Please see the General Terms of Conditions of Sales for other conditions than the above.
- Technical:** See data sheet attached

In addition the Trade Terms are in accordance with Incoterms 2000 and the general trade terms of Yamatake Europe N.V. are valid. – Please request them if needed.

With best regards

**Regis Houllier**  
On behalf of azbil Europe NV